**DEORCHIS & PARTNERS, LLP** 

61 Broadway, 26<sup>th</sup> Floor New York, New York 10006-2802 (212) 344-4700

Attorneys for Plaintiff

UNITED STATES DISTRICT COURT SOUTHERN DISTRICT OF NEW YORK F.H. BERTLING HOLDING KG,

08 Civ. 2003 (SHS)

Plaintiff,

-against-

SUR-REPLY **DECLARATION OF FOLKER LEHNING** 

RANHILL ENGINEERS AND CONSTRUCTORS SDN. BHD., Defendant.

- I. FOLKER LEHNING, hereby make this Declaration pursuant to 28 U.S.C. § 1746, and declare and state as follows:
- I am a Project Director of F.H. Bertling Logistics GmbH, Hamburg, 1. Germany, an affiliate of Plaintiff F.H. Bertling Holding KG ("FHB"). I offer this Sur-Reply Declaration to supplement my Declaration dated 14 May 2008 in further support of FHB's Opposition to Ranhill Engineers and Constructors Sdn. Bhd.'s ("REC") Motion to Vacate the Rule B Attachment ordered by this Court and in response to REC's Reply to FHB's Opposition.
- I make this Sur-Reply Declaration based upon my personal knowledge 2. obtained from involvement in the planning of ocean transportation and logistics in connection with the Libyan Housing Project referred to in both parties' motion papers and supporting declarations, which I have reviewed.

- 3. On 3 and 7 November 2006, I attended meetings at the offices of REC in Kuala Lumpur, along with REC's General Manager of Procurement and Logistics, Hayley Van de Glind, REC's Logistics Manager, Suida Selamat and S. Prem Kumar of REC Site Logistics. The minutes of these meetings, prepared by REC on REC letterhead, are annexed hereto as **Exhibit N**. The Court will note that the minutes were provided to Alan Scott according to the distribution list.
- 4. The purpose of these meetings was to discuss and provide consultation to REC as to how FHB and its affiliates would satisfy the transportation and logistics needs of REC and its affiliates in connection with the Libyan Housing Project and pursuant to the 26 July 2006 Logistics Agreement between FHB and REC (the "Logistics Agreement").
- 5. I offer the minutes of the meetings in furtherance of FHB's arguments that: (a) REC and its affiliates, including Amona Ranhill Consortium ("ARC"), presented themselves as and acted as one entitity when dealing with FHB and its affiliates under the Logistics Agreement and (b) the demonstrated intention of the parties to the Logistics Agreement was that its primary objective was maritime transportation of equipment and materials in connection with the Libyan Housing Project. Exhibit N shows the following in support of these arguments:

- REC was involved in procurement and logistics for the Libyan Housing Project.
- Alan Scott is identified in REC's documents as the "REC Project Director", not the "Project Director for ARC" as he states in his declaration dated 30 May 2008.
- A concrete pre-casting plant was to be built from parts from Finland, which required ocean transportation.
- Earth moving equipment would be both locally obtained and "imported".
- REC required cement imports of 30,000 metric tons per month. It was decided at that time that transportation of cement from China was too expensive, and cement was to be transported by sea from the Ukraine.
- Sea-going vessel chartering for a three (3) year period was contemplated.
- Port clearance and costs were major issue for Bertling to handle on behalf of REC.
- REC and its affiliates acted as one entity in respect to their dealings with 6. FHB and its affiliates in connection with the Libyan Housing Project and the Logistics Agreement. The common understanding was that the Logistics Agreement applied to all REC subsidiaries and affiliates involved in the Libyan Housing Project. In an email exchange spanning 28 December 2006 to 3 January 2007 (annexed hereto as part of Exhibit O), REC's Procurement Department sought FHB and affiliates to update their "vendor registration" with REC. I responded by inquiring whether the "general agreement for the Libya housing project and forthcoming other projects" obviated the need for FHB to complete the vendor registration forms. REC's Gareth Norman responded that "[t]here is no reason for Bertling to provide the registration date to qualify

for the Libya and other projects covered by the General Agreement we have already executed." 1

- 7. Annexed hereto as **Exhibit P** is a telephone list of REC personnel dated 28 March 2007. The Court will note that REC was has many personnel working on the "Libya Project" and I was listed as one of them because of my in-house consultant status.
- 8. Annexed hereto as part of **Exhibit O** is a copy of my 24 May 2007 email report of a meeting that took place on 23 May 2007 at the offices of REC in Kuala Lumpur when I was mobilized to work as an in- house Logistics Planner for REC under to the Logistics Agreement and a follow-up email dated 30 May 2007 from REC's Suida Selamat requesting a copy of my report on the port of Misurata, Libya pursuant to this meeting. This meeting was attended by REC's Alan Scott, among others. My email report confirms that, despite the technicalities proffered by Ronald Metcalf's Declaration dated 29 May 2008 as to which REC affiliate was actually awarded the Libyan Housing Project, REC and its affiliates acted as one vis-à-vis FHB and performance under the Logistics Agreement with respect to procurement and logistics for the Libyan Housing Project. It was obvious that FHB was acting as the exclusive logistics and transportation provider for the Libya Housing Project as the Logistics Agreement required.
- 9. My email report and REC's follow-up email dated 30 May 2007 in

  Exhibit O also confirm that sea transportation was the primary objective of the services that FHB was to provide under the Logistics Agreement in that the Misurata port and Libyan Customs tariffs were critical issues.

<sup>1</sup> The "general agreement" I was referring to is the 26 July 2006 Logistics Agreement between REC and FHB, and my understanding was that Mr. Norman's response referred to the same agreement, since there was no other such agreement of which I was aware.

4

- Annexed hereto as part of Exhibit O is an email exchange dated 27/28 10. May 2007 between the undersigned and REC logistics and procurement personnel in which it is confirmed in the email from Abdul Haris Abdul Hadi of REC in Libya that REC understood that FHB and affiliates was REC's "appointed freight forwarder & clearance agent in Libya." Mr. Hadi's email goes on to summarize REC's understanding of the "scope of Bertling works" for REC and its affiliates in connection with the Libyan Housing Project. This email demonstrates the intention of the parties under the Logistics Agreement that FHB was to provide services of a primarily maritime nature, since most of the materials, equipment and supplies could not reach Libya without crossing a body of water by ship. First and foremost in REC's understanding of FHB's scope is "[p]roviding o[cean]/freights & charges and advancing payments for D[oo]r to D[oo]r services (pick up + clearance at port of origin & port of discharge +ocean/air freight + loading at port of loading ..." Mr. Hadi's email further explains the understanding that Bertling would arrange the carriage of cargo by sea and ancillary clearance, overland transportation and storage associated with such imported cargo. Alan Scott is listed in copy on Mr. Hadi's email.
- 11. **Exhibit O** hereto includes an email exchange from 11 June 2007 and two (2) spreadsheets. The top spreadsheet entitled "Libya House Project Tajoura" is a spreadsheet I prepared and provided to REC, at REC's request, a spreadsheet of Libyan Customs duties and import taxes and costs for subsequent inland transportation for construction materials that REC advised in the second spreadsheet contained in **Exhibit O** were being imported by sea through the port of Khoms in Libya. This is further

evidence of the maritime nature of the transportation services that were intended under the Logistics Agreement.

I declare and state under penalty of perjury of the laws of the Unites States that the foregoing is true and correct.

Dated: 12 June 2008

FOLKER LEHNING

## EXHIBIT N





## Ranhill

## Ranhill Engineers and Constructors Sdn Bhd (221264-W)

21st Floor, Empire Tower, No. 182, Jalan Tun Razak 50400, Kuala Lümpur, Malaysia Tel: 603 2171 2020 Fax: 603 2171 2121 www.ranhill.com.my email: info@ranhill.com.my

Rev:.00 REC/SOP/HRA/F10

## Project /Proposal No: C 2206 Minutes OF MEETING Minutes Reference: REC/LOG/BERT/001 Page: 1 of 2

DESCRIPTION OF PROJECT: LIBYAN HOUSING PROJECT PURPOSE OF THE MEETING: Date: 3<sup>rd</sup> of November 2006 Attended By: Company Name Distribution: Alan Scott - REC Project Director Folker Lehning F.H. Bertling (M) Sdn Bhd Hayley Van de Glind - REC GM REC Hayley Van de Glind Suida Selamat REC Procurement & Logistics S Prem Kumar Suida Selamat – REC Logistics Manager REC S Prem Kumar - REC Site Logistics Supervisor Folker Lenhing - F.H Bertling Project Director

ESSECTEMENT	PROPERTY OF THE PROPERTY OF TH	(Esterate): Executi	
1.	General  1.1. Construction site will be at Tajura, Tripoli to build 10,000 apartment  1.2. Estimated project to be started is end of 2006 – TBA  1.3. Pre Casting plant to be built & pre casting parts came from Finland – REC to advise location of the pre casting plant.  1.4. Local & imported Earth moving equipment will be used for this project.  1.5. Logistics inquiry from Bertling to be requested only to Folker  (folker.lehning@bertling.com) & Manfred  (Manfred.Bruns@bertling.com)		
2.	Cement Shipment 2.1. REC required cement of 30,000MT a month 2.2. Due to high logistics cost from China, tentiavely cement will be supplied from Russia & port of loading will be Ukraine. 2.3. Bertling requested firm details info of the cements i.e. type of packaging, 2.4. Bertling to revert to REC on their proposal on time charter vessel (3 years) or voyage charter 2.5. Bertling to revert on the handling & clearance cost at Khoms Port as well as provide alternative way to clear the shipment without any demurrage incur. 2.6. Prem to meet with lain to get information on the cement contract in order to get the cement specification & packaging.		
3	Warehousing 3.1. Bertling requested REC requirement on the warehousing i.e. size of the warehouse, type of storage, movement of the goods 3.2. Tentatively REC will build the warehouse, manage by Bertling – location & size to be advised 3.3. REC to provide requirement on warehouse software i.e. inventory, shipment tracking, truck tracking, multiple delivery & etc		ASSOCIATION AND ASSOCIATION ASSOCI

in designation			Project /Proposal No:
		MINUTES OF MEETING	Minutes Reference:
		•	Page: 2 of 2
		3.4. Bertling to facilitate REC requirement on warehousing	
2055±300beresor* - Transcription - Transcripti	4.	Bertling Scope of work: 4.1. Bertling request their scope of work for this project i.e. local handling from the port, freighting, warehousing – to be discuss on Tuesday meeting with Alan 4.2. Bertling to propose their office set-up in Libya – to be further discuss	
15.05.00 (15.00	5.	Other Matter: Next meeting will be held on Tuesday (7.11.06) at 10.00pm at 21 <sup>st</sup> floor, REC HQ	
ACTOMORE AND ACTOR ACTOR AND ACTOR A			



Ranhill



## Ranhill Engineers and Constructors Sdn Bhd (221264-W)

21st Floor, Empire Tower, No. 182, Jalan Tun Razak 50400, Kuala Lumpur, Malaysia Tel: 603 2171 2020 Fax: 603 2171 2121 www.ranhill.com.my email: info@ranhill.com.my Rev:.00 REC/SOP/HRA/F10

	Project /Proposal No:
	C 2206
	Minutes Reference:
AGENDA'S OF MEETING	REC / LOG / BERT /
	002
	Page: 1 of 3
	1 of 3

DESCRIPTION OF PROJECT: LIBYAN HOUSING PROJECT

PURPOSE OF THE MEETING: LOGISTIC CLARIFICATION WITH BERTLING

Attended By:

Name

Folker Lehning

Alan Scott Suida Selamat

Suida Selamat S.Prem Kumar Company

Bertling REC

REC

REC

Date: 7<sup>th</sup> November 2006

Distribution:

Alan Scott – Project Director Hayley Van De Glind – GM, Procurement & Logistic Rafidah – Project Secretary Suidah Selamat – Logistic

Manager

S.Prem Kumar – Logistic

Supervisor

ITEM	DESCRIPTION OF DISCUSSION	ACTION BY	DATE EY
1.0	Introduction		
1.1	Confirm by REC's survey, that we need to unstuff the containers by 3 hours as they bring it to our site.  Bertling will negotiate with liners for a free detention charges.  Bertling need to advise REC on the best solution to avoid any demurrage.	Bertling	
1.2	Bertling / appointed agent will off load the containers from the trucks or REC?		A defendance of the control of the c
1.3	REC to advise Bertling on the subcontractors.  Facilities such as cranes and forklifts for Logistic at site.	REC	Table ( Table )
1.3	REC to provide and Bertling to maintain and operate	REC	

## **AGENDA'S OF MEETING**

Project /Proposal No: C 2206 Minutes Reference: REC / LOG / BERT / 002 Page: 2 of 3

1		The state of the s
1.4	Rec to provide the warehouse and Bertling to operate.  How will the system will be?  Bertling to do a presentation on this.	Bertling
1.5	Safety measures inside the warehouse? Bertling to present and propose to REC.	Derung
1.6	Bertling to submit their HSE procedures  Bertling to confirm on the gears for all conventional	Bertling
	shipment and also for the trucks.  Bertling to advise all vessels to carry their on wire ropes and slings. Will not be suitable to use ports gears.	Bertling
2.0	Trucking Services	
2.1	How big are they?	
2.2	Capacity of their trailers?	
2.3	Current projects they are tied up with?	
2.4	Transport permit from local authorities;	
2.4.1	What documents are required? Bertling to check and advise REC.	
2.4.2	Can Bertling pre apply for permit before vessels arrive?	Bertling
	Bertling to check and advise REC.	Bertling
2.5	What will be their overtime charges if we had to use the trucks for 16 hours per day?	
	Bertling to check on the rates if we are using 2 shifts and operating at night.	Bertling
2.6	Bertling to propose for alternative companies if they can't meet our demand?	
	Bertling to investigate with the trucking Union in Libya	Bertling
3.0	AIRFREIGHT	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
3.1	If we have to airfreight, what would be the facilities in the airport?	
3.2	Bertling to advise REC How big is the covered and uncovered warehouse in the airport?	Bertling
3.3	Bertling to advise REC What are the storage charges at the airport?	Bertling
	Bertling to advise REC	Bertling

## EXHIBIT O

REGISTORIED INTENDIO DE LA PROPERTIE DE LA PRO

## Folker Lehning (DEBRE)

From:

Gareth Norman [gareth@ranhill.com.my]

Sent:

Mittwoch, 3. Januar 2007 02:56

To:

Folker Lehning DEBRE; nazira@ranhill.com

Cc:

J Blumberg (Bertling-DELBC); Darma Halim

Subject:

RE: REGISTERED VENDOR UP-DATE (REF : TCTRL-05406-FH @ TCTRL-05406-FH-

R)

Attachments: ATT380516.txt

### Folker

Compliments of the season - Nazira didn't receive your message as the address was incomplete.

There is no need for Bertling to provide the registration data to qualify for the Libya and other projects covered by the General Agreement we have already executed. It would be prudent, however, for you to provide the info requested in accordance with Emma's request to avoid any unnecessary procedural difficulties on other potential projects. If there is a problem with this, please let me know.

I've just returned to the office and about to catch up on developments during my absence. I will get back to you on other matters as appropriate.

## Regards

## Gareth

From: Folker Lehning DEBRE [mailto:Folker.Lehning@bertling-logistics.com]

Sent: Friday, December 29, 2006 9:03 PM

To: nazira@ranhill.com

Cc: Gareth Norman; J Blumberg (Bertling-DELBC)

Subject: FW: REGISTERED VENDOR UP-DATE (REF : TCTRL-05406-FH @ TCTRL-05406-FH-R)

Dear Nazira,

Received return message form Gareth, that he is not in the office till 2<sup>nd</sup> of Jan. 2007. Pls kindly read as per below mail.

Thank you for consideration and your advise.

Best regards Folker Lehning

F.H. Bertling (M) Sdn Bhd

Kuala Lumpur

Mob.: +60-172 496 164

From: Folker Lehning DEBRE

Sent: Freitag, 29. Dezember 2006 09:31

To: 'Gareth Norman'

Cc: J Blumberg (Bertling-DELBC); 'Bernd Wiesch (E-Mail)'; manfred.bruns@bertling.com; 'Guenther Bielfeld'

Subject: FW: REGISTERED VENDOR UP-DATE (REF: TCTRL-05406-FH @ TCTRL-05406-FH-R)

Dear Gareth,

Hope you have had a good X-mas time.

Att. and below pls find the request from your REC procurement dept. regarding provision of data for vendor registration. Pls kindly check and advise, if F.H. Bertling

has to provide this data again with respect to our general agreement for the Libya housing project and

forthcoming other projects.

Appreciate your assistance and reply on this issue, as we are requested to deliver data till January 4th, 2007. Have a good and prosperous new year 2007.

Best regards Folker Lehning F.H. Bertling (M) Sdn Bhd Kuala Lumpur Mob.: +60-172 496 164

From: Emma [mailto:emma@ranhill.com.my] Sent: Donnerstag, 28. Dezember 2006 02:12

To: Folker Lehning (Malaysia)

Subject: REGISTERED VENDOR UP-DATE (REF : TCTRL-05406-FH @ TCTRL-05406-FH-R)

## TO: F.H.BERTLING (M) SDN BHD

Dear Mr. Folker Lehning,

We are in the midst of updating our registered vendor in our database system. Therefore, we seek your good organization to complete the attached forms.

Please be noted that your failure to comply will result your company to be "in-active status" and you will not be given a priority to participate for any quotations or tenders issued by RECSB.

Kindly revert back to us the complete form with appropriate documents soonest possible @ within 1 week from the date of this e-mail for our perusal, to the following address;

RANHILL ENGINEERS & CONSTRUCTORS SDN BHD 31st Floor, Empire Tower 182, Jalan Tun Razak 50400 Kuala Lumpur.

Thank you.

Yours faithfully for RANHILL ENGINEERS & CONSTRUCTORS SDN BHD

Darma Halim Procurement Assistant <<Supplier Reg. Form -Issue 02 Rev. 01 - Latest Ver.doc>> <<Work Categories - Issue 02 Rev. 01 - Latest</p> Ver.xls>>

## Folker Lehning (DEBRE)

From:

Subject:

Folker Lehning DEBRE

Sent:

Donnerstag, 24. Mai 2007 16:06

To:

'iblkumberg@bertling.de'; 'bernd.wiesch@bertling.de'; 'guenther.bielfeld@bertling.de';

'wail.dagash@bertling.de'; 'manfred.bruns@bertling.de'

REC Libya housing project / meeting 23.05.07

Attachments:

REC LOGISTICS MANAGEMENT BY FHB AGENDA 23 MAY 2007 (3).doc



**REC LOGISTICS** ANAGEMENT BY FH

Jörg and all,

Meeting commenced on 23.05.07 / 10 am.

Participants REC: Tarique(only present for abt. 20 Min., then he was called by the management to attend)

, Alan Scott Angie Chan Peter Jackson Suida Selamat

Keith Irvine (responsible for finance Libya project, no name card available, will be stationed in Libya

Alan reported:

)

sometime in June 07 REC expects the handover of the first job-site Tajoura and to receive masterplan

focused start of project August / Sept. 2007

FHB is asked to include the offloading at warehouse / job-site in their scope of work, excl. for cement

He requires FHB - orga chart both for Malaysia and Libya. In turn I have required same prior next meeting. 'This issue was poart of our agenda

Tarique reported: he favourises Misurata port, which he has visited recently. He was is contact with the port authority and does not expect no problems to discharge break bulk cargo like cement etc. Further he favourise this port to establish a warehouse . The land - price per sqm should be LD 4,50 !!?? After this statement he left for another meeting and did not return to this meeting.

## Angie reported:

She asks for a copy of the Libyan customs tariff... as per 'Wail, who confirmed to her last week, that FHB has such tariff ????? Wail, pls revert to this.

Further she appreciated my summary for charter terms and conditions, which I originally sent to Alan Scott already in Dec. 2006. She is eager to work close with the FHB-PLD.Next week she will be in Chaina with Tarique for cement negotiations.

### Peter Jackson:

Peter was very cooperative in this meeting. I got a positive feeling, that he follows Ron Metcalf's instructions. but wait and see.

Alan Scott has left today going back to Libya in his role of Project Director Libya, same as Tarique in Malaysia.

Abdul Haris, so far part of the REC-logistics team in KL, was sent to Libya since 2 weeks ago as supervisor to keep hand on Tajoura and later certainly Benghazi project as troubleshooter.

If you have any questions, pls call me. Att. you find our agenda with remarks in bold black of REC's answers / comments.

Best regards Folker Lehning

## Folker Lehning (DEBRE)

From:

Suida Selamat [suida@ranhill.com.my]

Sent:

Mittwoch, 30. Mai 2007 05:13

To:

'FOLKER LEHNING'; Folker Lehning DEBRE

Cc:

'Peter F. Jackson'; 'Alan Scott'; 'Abdul Haris'

Subject:

Misurata Port

Importance: High

Attachments: ATT93919.txt

Dear Folker,

Further to our recent meeting on 23/5/2007, as per discuss & agreed, we still waiting for your report & study on Misurata Port, Libya. Kindly revert urgently.

Best regards Suida

## William Lakis

From:

Folker Lehning (DEBRE) [Folker.Lehning@bertling.com]

Sent:

Monday, June 09, 2008 9:55 AM

To:

William Lakis

Cc:

Joerg Blumberg; Bernd Wiesch (DEHAM)

Subject:

FW: Bertling Office in Libya

Attachments: ATT82817.txt

Dear Sir,

in addition to my previous mail of today, pls find below a statement from REC regarind FHB role on the Libya Housing project. This mail confirms what was agreed before between the parties, i.e. oceanfreight rates and charges from door to door.....

Hope this can be of interest for you.

Best regards Folker Lehning

From: Peter F. Jackson [mailto:peter.jackson@ranhill.com.my]

**Sent:** Montag, 28. Mai 2007 03:03 **To:** Folker Lehning (Malaysia)

Subject: FW: Bertling Office in Libya

Folker

Please find below e-mail received from Haris (REC 's logistics man in Libya).

I forward this just for your info. Any comments appreciated.

Regards Peter

From: Abdul haris Abdul Hadi [mailto:ranhillharis@yahoo.com]

Sent: Sunday, May 27, 2007 3:42 PM

To: Suida Selamat

Cc: Alan Scott; Tarique Azam; Peter F. Jackson

Subject: Bertling Office in Libya

Dear Suida,

We understood that Bertling is our appointed freight forwarder & clearance agent in Libya. We assumed that the scope of Bertling works will be as follows:

1) Providing o/freights & charges and advancing payments for Dr to Dr services. (pick up + clearance at port of origin & port of discharge +ocean/air freight + loading at port of loading + in land delivery + discharging activities at port of discharge +unloading at site+ return the trailer/container to liners' yard)

2) Preparing & advancing payment for temporary import permit (if required)

3) Advancing for duties, taxes, port charges, port storage, deposit to shipping lines & other relevant port & liner charges on behalf of Ranhill.

4) Arranging & advancing payment for samples & analysis (if required)

- 5) Arranging & advancing payment on inland transport (with drivers & necessary equipments) from our storage area to the construction side
- 6) Preparing & advancing payment for sufficient man power & necessary unloading equipments (such as cranes / forklift with drivers) to unload cargoes from containers/trailers.

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Maintaining a record of inventory in the storage area

8) Maintaining a safekeeping of our storage area

- 9) Signing a contract (s) with a local freight forwarder / clearance agent (s)
- 10) Issuing payments to a local freight forwarder / clearance agent (s) with in a stipulated time

As their scope is huge and extensive kindly give us an update of Bertling's plan to set up an office in Tripoli. Will they be ready for operation by early June? Does Bertling representative in Libya conversant in Arabic? If not, we foresee that Bertling will need an interpreter as we need to communicate with custom, government officers, port officers and transport unions. We also need from time to time to write official letters in Arabic to government / custom offices.

Rgds Haris

Shape Yahoo! in your own image. Join our Network Research Panel today!

Filed 06/13/2008

ragerori Page 8 of 16

## Folker Lehning (DEBRE)

From:

Peter F. Jackson [peter.jackson@ranhill.com.my]

Sent:

Montag, 11. Juni 2007 05:17

To:

Folker Lehning DEBRE

Cc:

Chan Lai Wan

Subject:

RE: Inland cost for Container Shipments Libya Housing project

Attachments: ATT24443.txt

Folker and Angie

Please ensure that ALL e-mails regarding Libya logistics issues are copied to Suida Selamat (Manager

Logistics) and to Haris (Logistics Supervisor Libya).

It is most important that all concerned parties including REC Manager Logistics ands Logistics Supervisor are aware of logistical issues.

Regards Peter

From: Folker Lehning DEBRE [mailto:Folker.Lehning@bertling-logistics.com]

Sent: Monday, June 11, 2007 10:44 AM

To: Chan Lai Wan Cc: Peter F. Jackson

Subject: Inland cost for Container Shipments Libya Housing project

Dear Angie,

att. Pls find the spread-sheet with transport cost and respective duty and tax rates as discussed on 06.06.07 in your office.

Pls note, that we have based inland haulage on 20 metric tons per 20ft container incl. tare, 24 metric tons per 40ft container incl. tare. The duty and tax rates are subject to change. As discussed some of these cost may not occur if ARC will apply together with your client (Libya Government Body) for exemption of duty.

Hope this will serve you.

Best regards

Folker Lehning << Inland cost Container.xls>>

## Folker Lehning (DEBRE)

From:

Folker Lehning DEBRE

Sent:

Mittwoch, 11. Juli 2007 04:09 'angie.chan@ranhill.com.my'

To: Subject: FW: Inland cost for Container Shipments Libya Housing project

Attachments:

Inland cost Container.xls

Good morning Angie,

att. Pls find again the spread-sheet with approx. costing for container loads as per your yesterday's request.

Best regards Folker Lehning

From: Folker Lehning DEBRE

Sent: Montag, 11. Juni 2007 10:44 To: 'angie.chan@ranhill.com.my' Cc: 'peter.jackson@ranhill.com.my'

Subject: Inland cost for Container Shipments Libya Housing project

Dear Angie,

att. Pls find the spread-sheet with transport cost and respective duty and tax rates as discussed on 06.06.07 in your

Pls note, that we have based inland haulage on 20 metric tons per 20ft container incl. tare, 24 metric tons per 40ft container incl. tare. The duty and tax rates are subject to change. As discussed some of these cost may not occur if ARC will apply together with your client (Libya Government Body) for exemption of duty.

Hope this will serve you .

Best regards

Inland cost Container.xls (75 ...

Folker Lehning

# Libya House Project Tajoura

Port of entry: Khoms

Summary of charges ( cost estimation on present terms and conditions ) Duty and tax rates subject to final approval of Libya customs and rating

							THE COMMENSAGE AND PARTY OF THE	00000000000000000000000000000000000000
			20 ft Cont	TANKS (1971)		%	rate on	
	US-Dollar	US-Dollar	US-Dollar	US-Dollar	US-Dollar		CIF value in %	
• «приняти приняти при					AND THE PERSON NAMED OF TH	Anti-through a feather than the state of the	AND RESIDENCE OF THE PROPERTY	- Constitution of the Cons
Small Tools	\$149	\$298	\$264	\$344.85	\$58.25	<b>y</b>	Modelanna contraction of the con	36.0
Quarries	\$149	\$298	\$264	\$344,85	\$58.25	A.		0.25
Waterproofing	\$149	\$298	\$264	\$344.85	\$58.25	<b>P</b>		0.43
Skim Coat	\$149	\$298	\$264	\$344.85	\$58.25	4	Seattle and the seattle and th	0.260
Aluminium Door & Window	\$149	\$298	\$264	\$344,85	\$58.25	4		2,43
Door Frame	\$149	\$298	\$264	\$344,85	\$58,25	<b>8</b>	And the section of control big the bus section is a second of the bus section of the bus	0.25
Door Leaf	\$149	\$298	\$264	\$344,85	\$58,25	4		0.25
Fire Door	\$149	\$298	\$264	\$344,85	\$58,25	4	**************************************	0.25
Ironmongery	\$149	\$298	\$264	\$344,85	\$58,25	4		0.25
Paint	\$149	\$298	\$264	\$344,85	\$58,25	4		0,25
Plywood	\$149	\$298	\$264	\$344,85	\$58,25	\$	Contract of the contract of th	0,25
Roller Shutter	\$149	\$238	\$264	\$344,85	\$58,25	*		0,25
Sanitary Wares	\$149	\$298	\$264	\$344,85	\$58,25	*	And desirable the second property control of the second control of the second control of the second control of	0,25
Sanltary Filtlings	\$149	\$298	\$264	\$344,85	\$58,25	4	A PRODUCTION OF THE PROPERTY O	0,25
Sanltary Accessories	\$149	\$298	\$264	\$344,85	\$58,25	*	American commenced for the property of the party of the p	0,25
Tiles	\$149	\$298	\$264	\$344,85	\$58,25	7	_	0,25
Water Heater	\$149	\$298	\$264	\$344,85	\$58,25	4		0,25
Window Sill	\$149	\$298	\$264	\$344,85	\$58,25	Construction of the second of	MANAGEMENT AND SECURITY OF THE PROPERTY OF THE	0,25
Granite & Terrazzo Tiles	\$149	\$298	\$264	\$344,85	\$58,25	4		0,25
Ę	\$149	\$298	\$264	\$344,85	\$58,25	7	-	0,25
Precast Manhole (Sewerage			,		######################################			
(Works)	\$149	\$298	\$264	\$344,85	\$58,25	4		0,25
UPVC Pipe (Sewerage Works)	\$149	\$298	\$264	\$344,85	\$58,25	4		0,25

200

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\$58,28

\$344,85

\$20g

\$298

Ductile Iron (sewerage Works)

Stamp & duty tax in % on services rendered in Libya	2,05	2,05	2,05	2,05	2,05	2,05	2,05	2,05	2,05	2,05	2,05	2,05	2,05	2,05	2,05	2,05	2,05	2,05	2,05	2,05	2,05	Trinit is to a year of the control of the programme control of the programme control of the cont
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Case 1:08-cv-02003-SAS	Document 23-3	Filed 06/13/2008	Page 14 of 16
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04/06/2007 Alida Lal (Procurement Dept)

Date: Prepared by:

Subject: Summary of Meterial Tendering Process

Project: 2205-LibyaProject

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CONTRACTOR OF THE PROPERTY OF	The same of the sa						TPN/2/06/TLS/GP		200.7.500.0	
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CONTRACTOR OF THE PROPERTY OF		-							-	
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## EXHIBIT P

## Fauziah Mohd Isa

Phone ext 1161

From:

Zabidi Jamil

Sent:

Thursday, May 31, 2007 10:36 AM

To:

Fauziah Mohd Isa

Subject:

Account for new staff

Categories: SCL=-1

Dear Gee,

Account for new staff as follows:-

## Folker Lehning

LAN ID

Username: flfolker

Password: ranhill (Default)

Email Account:

Email Address: folker@ranhill.com.my

Password: user123 (default)

Internet Account Username: flfolker Password: 123 (default)

Regards,

Zabidi Jamil

Updated: 28th March 2007



## **RANHILL ENGINEERS & CONSTRUCTORS**

21st Floor, Empire Tower, 182 Jalan Tun Razak, 50400 Kuala Lumpur

## **BUILDINGS & INFRASTRUCTURE**

## Ranhill

TEL: (03) 2171 2020

FAX: (03) 2164 2040

Tarique Azam (SVP)	1105
Salmah Alias (Sec)	1129
Nisha Baharudin	1174
Yaacob A. Manan (Driver)	

ENGINEERING	
INFRASTRUCTURE	
Mohamed Iqbal Mohamed Yusoof	1197
Andi Abd Rahman	1163
Azhar Ahmad	1171
Mohd Iqbal Mohd Yusof (Trainee)	1159
Murugan Ramulu	1172
Nor Mohd Syahidani Mohammad Saaid	1170
Nur Haffidzah Zainuddin	1153
Sabanah Abdul Aziz	1181
BUILDINGS	
Khairuddin Eslar	1195
Hashimah Mohamad	1190
Fatimah Saliken	1199
Ismail Mat Salleh	1140
Khairiah Muhammad	1151
Kua Suen Tien	1114
Ma. Ava F. Icabandi	1125
Mohd Zakuan Zakaria - SEROANG	1119

CONTRACTS & COMMERCIAL	4447
Jim Sloan (GM)	
INFRASTRUCTURE	
Hasmizi Yusoff	1198
Nor Diana Mohamed	1180
Mohamad Idrus Asmoin	1154
Najidah Che Amat	1173
Norain Hj. Abu Bakar	1156
Rohainiah Mohd Danan	1179
SERDANG PROJECT	
Ahmad Muzaffar Abdullah	1134
Herbert Fernandez	1125
Jayanthi Sundaram (Proj. Acct)	1127
William Cabotage	1117

RAK	
Mohd Riza Yusoff	1183
Mohd Firdaus Saaiden	1168
A CONTRACTOR OF THE PROPERTY O	

HUMAN RESOURCE	سننب	1100	arrivist.
Shanthi d/o Ramanathan	-	1189	

BUILDINGS	
Direct Line: (03) 2164 2070 / Direct Fax: (	03) 2164 2071
Puah Kim Wee (SGM)	1101
Janice Yap Cheng Yi	1133
Koh Kam Chin	1132
Loke Shu Loong	1131
Norhaslina (Sec)	1118

COMMUNITY SPORTS COMPLEX		
Lai Joo Heng (SM)	1108	
Amerpal Singh Khosa (Consultant)	1119	
Azman Umar (Consultant)	1137	
Haniza Abd Rahman	1121	
Hariff Halimen Shamsinar	1120	
Mokhairulnizam Mohd	1143	
Norasikin Baharom	1122	
Saleem Raza Mirza	1138	
Stewart Beh Shuenn Shyuan	1115	

Hasnul Hadi Hashim (Procurement) 20404	1159
Mahadzer Harun (Project Finance)	1193
Mohd Zamani Yaacob	1194
Murali Tharan Palaniandy (Project Acc)	1196
Norshuaila Arepin (Project Finance)	1184
Roslan Ab Rahman (Procurement)	1186

LIBYA PROJECT	
Keith Irvine Abdullah	1107
Matti Haapakoski	1175
Alicia Lai Wai Mun	1164
Angie Chan Lai Wan	1162
Folker Lehning	1161
Jamaluddin Ahmad Ghiasuddin	
Julia Abu	1186
Low Kong Lin	1124
Mohd Zikri Rodzi	1185
Nazim Hassan	1159
Norain Hi, Abu Bakar	1156
Rafidah Abdul Hamid	1187
Raja Azizah Raja Yeop	
Sreedharan R. Pillay	1123

SAFETY, HEALTH & ENVIRONMENTAL	(1204) North Commercial Company
A. Krishnan (SM, Health & Safety)	1110
Ithnin Abu	1188
Arduni Mastura Abu Bakar (Environmental)	1135
Badariah Awang Kechik (Environmental)	1136
Haslina Mat Isa (Environmental)	1111
Intan Salwani Kushairi	1113
Mj Hapidzal Hashim	1112

Sharina Shaari (Receptionist)	1191	DESPATCH	
Ramlah Sharif (Pantry)	1299	Mohd Azmi Hamzah	012-218 3267
TELEPHONIST	THE RESIDENCE OF THE PARTY OF T	Sham Sool Ariffin	012-330 7194
Hawa Mohamad	1100	Meeting Room 1	1104
Puteri Juriah Megat Ibrahim	1400	Meeting Room 2	1103
Possilawati Mat Saad	1300	Meeting Room 3	

Updated: 28th March 2007



## **RANHILL ENGINEERS & CONSTRUCTORS**

29th Floor, Empire Tower, 182 Jalan Tun Razak, 50400 Kuala Lumpur

## **POWER & CONTRACTS/ COMMERCIAL**

Ranhill

TEL: (03) 2058 2000

FAX: (03) 2058 2056

Direct Line: (03) 2058 2001 / Direct Fax: (03)	2058 2055
Michael Stephenson (VP)	2001
Chitra Navamoney (Sec)	2002
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TELUK SALUT 1 PRO	JECT
Direct Fax: (03) 2058 2056	
David Tan	2012
Alaina Zakiah Nor Aripin	2059
Fairuz Zulkernain (SABAH	2067
Ho Pooi See	2064
Jusoh Abdullah	2060
Kevin Chin Fook Min	2025
Noor Risham Md Arus	2076
Noorizan Mohd Noh	2074
Rubaeyah Abdul Ghaffar	2062
Tan Hooi Yean	2063
Zaida Mohd Daud	2057
Zuriati Jantan	2075
The state of the s	
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TUARAN PROJECT		
Michael Turner (PM)	2011	
Vacant	2024	
Paul Jordan (Eng. Manager)	2014	
Eduardo Anonuevo (SABAH	2081	
Vacani	2077	
John Baines	2087	
John Britto (SASAH)	2088	
Kevin Chin Kok Loon	2091	
Kevin Goh Choong Boon SASAM	2079	
Mohd Nazrin Abdul Kudus	2090	
Norhamizah Fazliana Sulaiman	2089	
Paul Antonisamy	2086	
Rannash Natarajan	2080	

TBA (PM)	2010
Mark Povey (SABAR	2015
Wong Kin Pin	2081

CONTRACTS & COMMERCIAL Direct Fax: (03) 2058 2092		
lain Lancaster McFarlane (GM)	2007	
Noorlinda Abdul Ghani	2005	
Julita Jamaluddin	2037	
Ma. Ava F. Icabandi	2035	
Narzrin Abdul Rahman	2042	
Nor Shazalina Sakir	2034	
Rosmiah Samsul Baharin	2047	
Syukmatuha Ahmad	2041	
Salina	2038	
Teresita Lubo Delos Santos	2036	

PROCUREMENT & LOGISTI	CS.
Direct Fax: (03) 2058 2044	
V. Thachnamurthy (Snr.Proc.Mgr)	2023
Annas Othman	2050
Asurajah Anthonysamy	2022
Balbir Singh	2043
Boyce Teoh Wen Chau	2049
Chryss Seng Jing Mei	2095
Faradeva Borhan	2052
Kamalezveran Munuchamy	2046
Norzidah Che Zainol	2033
Rosni Mohd Yatim	2053
Siti Hamidah Sheikh Abu Bakar	2004
Siti Shuhana Mohd Nasir	2051
Syed Khairul Nizam Syed Zamri	2021
Zainol Abu Bakar (SABAH	2043
Zainudin Saad	2094

ENGINEERING	
Ir. Leon Ng (GM)	2013
Christine Wong Hie Hing (Sec)	2061
Ir. Sinasamy Subramaniam	2016
Khairul Nazri	2071
Mohd Nurmiza Baharom	2066
Mohd Shamly Zainuddin	2009
Nor Azrien Yanty	2068
Zainal Agoes	2065
To a second service of the second service of	
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HRM & ADMINISTRATION	
Shahrin Ahmad (Administration)	2045
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	and the second second second to

	RECEPTIONIST & PANTRY	
Nur Alifah Ithnin (Receptionist)	2000	
Latifah Mamal (Pantry)	2085	
A CONTRACTOR OF THE PROPERTY O		

Updated: 28th March 2007



## **RANHILL ENGINEERS & CONSTRUCTORS**

31st Floor, Empire Tower, 182 Jalan Tun Razak, 50400 Kuala Lumpur

## CORPORATE OFFICE

## Ranhill

TEL: (03) 2170 7400

	FAX:	(03)	2164	2072
--	------	------	------	------

CEO'S OFFICE	
Direct Line: (03) 2170 7402 / Direct Fax: (03) 2170	7488
Ron Metcalf (CEO)	7401
Sharmila Bhaskaran (P.A)	7402
Kasturi Gurunathan (Sec)	7421
Alian William Scott	7416
Mohamed Jamal Baharom ( Driver )	
Mohd bin Abdul Khalil (Security)	
Razalee Mokhtar (Driver)	

BUSINESS SUPPORT SE	RVICES
Direct Line: (03) 2170 7415	
Gareth Ralph Norman (VP)	7415
Nazira Md. Ibrahim (Sec)	7423
Mohd Sarol Afindi Ishak	7485
Mohd Salfizan Sulaiman (Oriver)	019-261 1695
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Direct Line : (03) 2170 7420 / Direct Fax: (03)	41/14160
Richard Khaw (VP)	7420
Vacant - (Sec)	7414
Ilda Izanie Ahmad	7432
Nurhisham Mohd Sofee	7439
Nazlin Ibrahim	7406
Pedro B. Dragon	7434
Roszalina Mat Harus	7440
Ruslina Rusli	7433
Zahir Ishak	7438

HRM & ADMIN		
Direct Line: (03) 2170 7409 / Direct Fax: (03) 2170 7495		
Rooyahaiti Yakub (GM)	7409	
Prabhavathi (Sec)	7407	
Noor Zaidah Shahi	7424	
Wan Suzeaney Wan Mohamad Nawawi	7410	
Adnan Zamri Abdullah	7476	
Safidah Mohd Tahir	7489	
Venooshini Vembarasan	7466	
Mastura Ahmad Kamil	7479	
Fauziah Daud	7477	
Tarnimi Ishak	7467	
Roslaini Daud (International HR)	7469	
Umi Khalsom Omar (Payroll)	7427	
Noriela Anum Hamel (Payroll)	7478	
Bariah Ahmad (Administration)	7486	
Sh. Annissa Sy. Zulkefeli (Administration)	7419	
Mohd Sharydan Saari (Driver)	012-341 8674	
The second secon	1	
A CONTRACTOR OF THE PROPERTY OF THE CONTRACTOR O	4	

SAJ, WATER DIVISION	
Zailan Mohd Zahid (VP)	 7422
Hayatul Adawiyah Md. Othman (Sec)	 7448
The state of the s	

Rajam Sega (GM)	7405
Rozita Abdul Karim (Sec)	7417
L. Joseph Nixon S. Lourdesamy	7425
Siti Maisarah Sheikh Arom	7454
PROJECT FINANCE	
Flora Heng Siam Huai	7463
Marniza Kamaruddin	7460
Inderadin Zainal Abidin	7464
Intan Zuraida Shafie	7459
Mohamad Nasir Baharom	7455
Muhammad Irfan Abd, Rahman	7456
Shivani M. Sivanjanaverl	7458
Vanitha K Parasingam	7462
Zamli Ahmad	7461

Direct Fax: (03) 2164 1819	
Peter Jackson (GM)	7403
Fauziah Bt Mohd Isa - G (Sec)	7428
Suida Selamat (Logistics Mgr)	7480
Abdul Haris Abdul Hadi	7474
Bahrin Musa	7475
Darma Halim	7482
Radzizah Abd, Aziz	7483
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Ivan James Bota (SVP)	7418
Nor Hasmaliza Razali (P.A)	7413
Scott Morrisson (Prj. Control Mgr)	7412
Nor Izzah Nor Hashim (Sec)	7490
Ahmad Zakiruddin Mohamed	7429
Asmahanum Ahmad Sagari	7494
Aytar Singh Sodhi (SASA	7471
Mohd Razif	7429

Azah Abdul Kadir (GM)	7408
Mariani Ariffin (Sec)	7411
Azlina Zaharuddin	7442
Albela Andres Simanes	7450
Mohammad Fauzi Bahari	7484
Mansor Yusoff	7444
Mohd Nazril Jaafar	7443
Siti Azrah Mohd Akob	7452

	RECEPTION / PA	ANTRY / MEETING ROOM	
Norzahaniah Mohd Saleh (Receptionist)	7400	Meeting Room 1	7426
Africa Dafir (Pantor)	7491	Meeting Room 2	7487
Amya Dan (rana)			

Updated: 22<sup>sd</sup> February 2007



## RANHILL ENGINEERS & CONSTRUCTORS

21st Floor, Empire Tower, 182 Jalan Tun Razak, 50400 Kuala Lumpur

## **BUILDINGS & INFRASTRUCTURE**

Ranhill

TEL: (03) 2171 2020

FAX: (03) 2164 2040

## TELUK SALUT I PROJECT

Ranhill Engineers & Constructors Sdn. Bhd.

No. 3, Lorong 1D KKIP Selatan Industrial Zone 3

KKIP 88460 Kota Kinabalu

Tel: (088) 495 977

Fax: (088) 495 484

## (Opposite Abuseta Petrol Station)

LIBYA PROJECT

Abuseta Street

Tripoli

Libya

Tel & Fax :- 00218 21 3403566

## **ULU TIRAM SITE OFFICE**

Ranhill Engineers & Constructors Sdn. Bhd.

No. 24 & 26

Jalan Palma Raja 2

Taman Dato' Chellam

81100 Ulu Tiram

Johor

Tel: (07) 861 7224 Fax: (07) 861 7442

Fax: (07) 861 6924 (Pkg 1)

Fax: (07) 861 6925 (Pkg 2)

## MELUT BASIN PROJECT

Ranhill Petroneeds JV

No. 83, Block 25

Al-Manshiya, Khartoum

Republic of Sudan

Tel: +249911230914

## SAJ PROJECT

Ranhill Engineers and Constructors Sdn Bhd

No.18 & 20, Jalan Geroda 1,

80350 Larkin

Johor Bahru, Johor

07 - 2268011

07- 2265020

## RME PROJECT

Ranhill Middle East FZE

P.O. Box 25567 Office No. 1302

Abdullah Building (ABN Amro Tower)

Hamdan Street, Abu Dhabi

United Emirates

Tel: 97126717917